



# Advertising Sales Representative/Account Executive

## Position Description

As a publisher with Decided Excellence Catholic Media (DE) you will be an integral part of growing a business whose mission is to evangelize Catholics, strengthen parishes, and provide a powerful medium for businesses to join the network of these parish communities and, in turn, build a reputable brand. To this end, our publishers sell into professional, local faith-based magazines with family-friendly and spiritually uplifting content. This is accomplished through meetings with local business owners, showing them the benefits of partnering with our local faith community. This position is a 1099, Independent Contractor position, giving you flexible scheduling and vacations without company approval!

## Responsibilities

DE is looking for people who are energetic and highly motivated with an entrepreneurial spirit. This is a sales role with a business to business (B2B) approach of prospecting, setting appointments, meetings with decision makers/business owners all while maintaining ongoing client relationships to continue to grow your business.

These responsibilities are the core of the business and all great people of many backgrounds qualify. We offer extensive and highly supportive training to guide you every step of the way, so no experience is necessary.

We will help you become a better version of yourself!

## Benefits

- Live your faith through meaningful work in publishing and advertising sales
- Personal and spiritual development opportunities
- Flexible, family friendly schedule
- Freedom to work from home or wherever you please
- A six-figure potential income opportunity with no earning ceiling
- Begin earning high-level commissions immediately
- World-class training and support provided
- Publishing a magazine that does good for the community and local businesses - you will bring many people together and your work will serve as an instrument to draw people to a more engaged faith life.

**Position Type:** Full-time

**Schedule:**

- Monday to Friday

**Supplemental pay types:**

- Bonus opportunities
- Commission pay
- Performance bonus